

**August 17, 2010**

**Media Contacts:**

Brad Dwin

(410) 303-6391

[brad@hopenow.com](mailto:brad@hopenow.com)

Faith Schwartz

(202) 589-2406

[faith@hopenow.com](mailto:faith@hopenow.com)

## **HOPE NOW Reports Close to One Million Permanent Loan Modifications Completed in 2010**

### **More than 174,000 Loan Modifications for Homeowners Finalized in the Month of June**

(WASHINGTON, DC) – HOPE NOW, the private sector alliance of mortgage servicers, investors, mortgage insurers and non-profit counselors estimates the industry has completed about 975,000 permanent loan modifications so far in 2010.

HOPE NOW also reports that from January 2010 through June 2010, about 78% of mortgage servicers' proprietary loan modifications included principal and interest reductions, indicating servicers are providing lower monthly payments to homeowners for longer term sustainability and better home retention.

Proprietary modifications follow Home Affordable Modification Program (HAMP) modifications in foreclosure prevention. When a homeowner does not qualify for HAMP, mortgage servicers determine eligibility for a proprietary loan modification that may help a homeowner stay in their home.

In June, the industry completed about 123,000 proprietary loan modifications for homeowners, which represented a 10% increase from the previous month. Mortgage servicers also completed 51,205 HAMP modifications in June (as reported by the US Treasury in July 2010).

Since HOPE NOW initiated survey data reporting (July 2007), almost 3.4 million homeowners have saved their homes via permanent loan modifications. This total reflects the combination of proprietary loan modifications plus those completed under HAMP (as reported by US Treasury).

Total industry workout solutions for distressed homeowners now top 10 million since 2007. These totals include repayment plans, forbearance and other foreclosure prevention options and may represent certain homeowners receiving help from servicers on more than one occasion through alternative work-out solutions.

Here are some other highlights of the June 2010 data:

- Foreclosure Starts decreased from 205,479 in May to 191,764 in June, a decrease of 7%
- Completed Foreclosure Sales decreased from 98,963 in May to 90,350 in June, a decrease of 9%
- Proprietary loan modifications completed increased from 112,088 in May to 123,150 in June, an increase of 10%
- Principal and interest reduction modifications completed increased from 86,908 in May to 98,336 in June, an increase of 13%
- Other retention plans completed increased from 74,004 in May to 83,222 in June, an increase of 12%

Faith Schwartz, Senior Advisor for HOPE NOW, issued the following statement:

“HOPE NOW’s June data continues to show the mortgage industry’s commitment to keeping as many homeowners as possible in their homes.

We saw significant increases across the board in permanent loan modifications as well as other solutions. Most importantly, servicers were able to offer principal and interest reductions in nearly 80% of their proprietary loan mods.

I attribute these increases to the tireless homeowner outreach efforts of the mortgage servicers, in collaboration with the government and the non-profit community.

HOPE NOW has now held more than 90 homeownership preservation workshops across the country with its many partners since March 2008 and will continue its aggressive outreach with events planned for Milwaukee in August as well as Indianapolis and the Gulf Coast region in September.

The Homeowner’s HOPE™ Hotline 888-995-HOPE™, is fielding thousands of calls on a daily basis and has been successful at putting borrowers in touch with local, non-profit housing counselors.

Finally, the latest web-based tool in the industry's arsenal, HOPE LoanPort™, has signed up more than 1,300 HUD-approved housing counselors from more than 250 organizations in 48 states. These counselors are pushing completed loan modifications at a brisk pace to the twelve mortgage servicers who are committed to the web portal.

With such unprecedented collaboration, HOPE NOW is making a positive impact in the communities served by our members and our data reflects clear cut results and progress.”



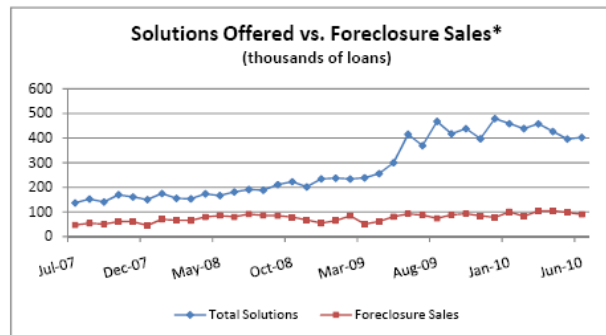
## HOPE NOW

### "Year to Date" Snapshot Industry Extrapolations and HAMP Metrics (January 2010 - June 2010)

	Q1-2010	Apr-10	May-10	Jun-2010	Year to Date Total or Average
<b>Total Completed Modifications</b>	469,381	171,343	159,812	174,355	<b>974,891</b>
HAMP Permanent Modifications <sup>1</sup>	163,863	68,291	47,724	51,205	<b>331,083</b>
Proprietary Modifications Completed <sup>2</sup>	305,518	103,052	112,088	123,150	<b>643,808</b>
Proprietary Reduced P&I Modifications	234,796	82,744	86,908	98,336	<b>502,784</b>
Proprietary P&I Modifications / Proprietary Modifications	77%	80%	78%	80%	<b>78%</b>
Foreclosure Starts	684,874	184,363	205,479	191,764	<b>1,266,480</b>
Foreclosure Sales	288,526	105,261	98,963	90,350	<b>583,100</b>
60+ Days Delinquency	11,833,437	3,737,977	3,774,813	3,574,314	<b>3,820,090</b>

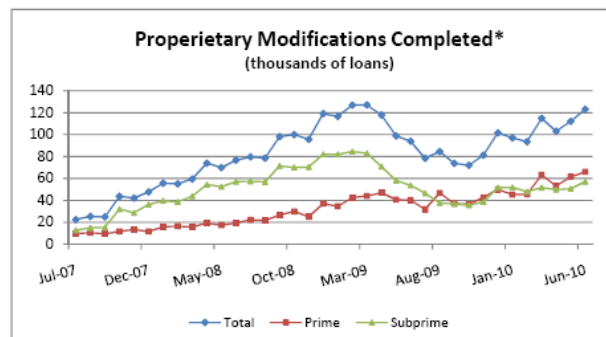
<sup>1</sup>Source - Making Home Affordable.

<sup>2</sup>Extrapolated. Modifications Completed was revised in December 2009 to include Current Modifications and specifically exclude HAMP.



Source: Making Home Affordable and HOPE NOW

\*Total Solutions is comprised of HAMP Permanent and Trial Loans, Proprietary Modifications Completed, Repayment Plans Initiated, Other Retention Plans Completed, Short Sales and Deed-in-Lieu



\*Non-HAMP

**HOPE NOW** is the industry-created alliance of mortgage servicers, investors, counselors, and other mortgage market participants, brought together by the Financial Services Roundtable, Housing Policy Council and Mortgage Bankers Association, that has developed and is implementing a coordinated plan to help as many homeowners as possible prevent foreclosure and stay in their homes. For more information go to [www.HopeNow.com](http://www.HopeNow.com) or call the free Homeowner's HOPE™ Hotline at (888) 995-HOPE™.

The following companies are members of the HOPE NOW Alliance:

Acqura Loan Services  
American Home Mortgage Servicing, Inc.  
Assurant, Inc.  
Aurora Loan Services  
Bank of America  
Bayview Financial  
Carrington Mortgage Services, LLC  
Citigroup, Inc.  
Fannie Mae  
Freddie Mac  
First Horizon Home Loans  
Genworth Mortgage Insurance Corporation  
GMAC  
HomEq Servicing  
HSBC USA  
JPMorgan Chase  
Lender Business Process Services, Inc.  
Litton Loan Servicing  
LoanCare  
Marathon Asset Management  
MetLife Home Loans  
MGIC  
Mortgage Electronic Registration System  
Nationstar Mortgage LLC  
Ocwen Loan Servicing  
OneWest Bank  
PMI Mortgage Insurance Company  
PNC Mortgage  
Quicken Loans  
Radian  
Residential Credit Solutions  
RoundPoint Financial Group  
Saxon Mortgage Services/ Morgan Stanley  
Select Portfolio Servicing, Inc.

State Farm Insurance  
SunTrust Mortgage, Inc.  
Vericrest Financial  
Wells Fargo and Company

###